



KAIAM CLOSES \$35M SERIES IN NEW EQUITY FUNDING TO RAMP VOLUME MANUFACTURING

Strategic Partners Lead New Round to Support Volume Production of Transceivers

NEWARK, CA – September 22, 2014 – Kaiam Corporation, a leader in hybrid photonic integration, today announced that the company has closed a new investment round of approximately \$35 million, nearly doubling the total amount of equity investment raised by the company since its inception. The round was jointly led by two new strategic investors, with participation from current investors. “I’m very pleased that this round is generated from within the industry,” said Bardia Pezeshki, CEO. “This is validation that our current and future products are on target to address our customers’ needs.”

The company was founded in 2010 in order to industrialize manufacturing of optical assemblies at the very high volumes required for modern datacenters. Kaiam became vertically integrated in 2013, acquiring PLC supplier Gemfire. Subsequently, Kaiam has been ramping production of both PLC and active assemblies at Gemfire’s established Livingston, Scotland facility.

The new equity round will fund additional expansion of the Livingston facility. “40G transceivers consumed by data center switches are expected to grow from over \$500 million today to \$2.5 billion over the next five years,” explains Principal Analyst Lisa Huff of Discerning Analytics. The funding will also be used to accelerate new product developments.

Echoing the call for increased volumes in the datacenter, current investor Marc van den Berg said, “We are excited to have these new partners to assist in our growth. The confluence of the demand for bandwidth and the onset of cloud-based business models is driving data centers to deliver on speed, productivity, and reduced energy consumption that requires advances in infrastructure hardware that Kaiam uniquely provides.”

About Kaiam Corporation

Headquartered in Newark, California, with large scale manufacturing in Livingston, Scotland, Kaiam Corporation is a private company with high-speed transceiver and photonic integrated circuit products. Founded by leading technologists from the optical networking industry, the team has a record of delivering breakthrough products that change the rules of the marketplace. For more information, visit <http://www.kaiam.com> and follow on Twitter: [@KAIAMcorp](https://twitter.com/KAIAMcorp).

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